



## Networking Tips

### Ask your contacts about three things:

- **Jobs:** Ask your contacts if they have heard about any openings in your professional industry (or desired industry.) If nothing comes to mind immediately, don't give up.
  - **People:** Ask your contacts for names of people who might be of help to you. It may be a friend from another company or a recruiter at a search firm. Also, ask if you can use their names when talking to people they have referred you to. Everyone knows someone. Be sure to use this to your advantage.
  - **Qualifications:** Get feedback from your contacts. Ask them for suggestions regarding what you can do to make yourself a stronger candidate for the kind of job you want, what type of job they think you'd be better suited for, or how you can better prepare for the kind of job you want. Listen closely. Networking will become easier as you practice it more.
- Put away your phone when you are networking.
  - Manage your inner critic.
  - Set reasonable expectations for yourself.
  - Listen more, talk less. Be prepared with questions.
  - Identify your goals and what you would like to achieve.
  - Stay positive and energized!

### SRJC is your best networking tool because you can:

- Connect and network with **faculty** and **peers**
- Use **Jobspeaker (Job Board)** to discover companies and job/internship opportunities
- Join **clubs** on campus
- Use **social media (@srjccareerhub)** to connect with others and discover opportunities
- Attend **virtual events** (Job and Internship Fairs, workshops, etc.)
- Use **LinkedIn** to connect with 40,000+ SRJC **Alumni**
- Form relationships early; make **counseling appointments**, use the **Transfer Center**, **Career Hub**, **Internship Coordinator**, **Student Employment**, and much more

### Beneficial Networking Resources:

SRJC Career Hub (3<sup>rd</sup> floor Bertolini, when we open)

<https://careerhub.santarosa.edu/>

Sonoma County Job Link

<https://sonomawib.org/>

Student Resource Center

<https://resources.santarosa.edu/>

Network like an Expert

<https://www.topresume.com/career-advice/search/>

Networking for Introverts

<https://www.topresume.com/career-advice/network-like-an-expert-networking-tips-from-the-industrys-finest>

Jobspeaker (SRJC's Job Board)

<https://srjc.jobspeaker.com/#/students>

LinkedIn

<https://www.linkedin.com>

Career and Networking Club SRJC

<https://studentlife.santarosa.edu/2019-2020-club-list>